

# community and corporate partnership manager

## Voluntary position with Soulscape



Soulscape is a charity working in partnership with Wokingham and Bracknell schools to give young people the space they need. We create safe space away from the pressures they face, where they can explore the issues that matter to them. Last year we worked with 2,500 young people in 18 schools.

Soulscape's Partnership Manager will build relationships with local businesses, churches and other organisations, which will result in joint projects to further our work. These new partners may support Soulscape through raising awareness, sharing expertise, giving grants, or generating income in other ways.

Schools across the area really value what we're doing and are constantly asking us to come in and run our programmes. We want to be able to say 'yes' to helping more young people where school budgets are tight, and corporate and community partnerships are a key way to make this possible.

### What will you be doing?

- Seeking donations from corporate companies, high net worth individuals and church networks
- Generating leads for potential donors and following them up to generate income
- Devising and supporting the implementation of income generation campaigns
- Writing and submitting funding bids
- Building relationships with donors and key supporters of the charity
- Assist with keeping up-to-date records of corporate contacts
- Support the core team in delivering the fundraising and donation annual targets
- Attending and supporting fundraising events and activities, especially where it is possible to develop relationships with community / corporate contacts
- Encouraging and promoting a professional image of Soulscape

### You will have

- Strong interpersonal and communication skills
- A positive and passionate outlook and attitude
- The ability to inspire people and share your passion for the charity
- Good organisational skills
- Some experience in this type of work, particularly in working with organisations and securing funding
- The ability to prioritise and delegate
- Knowledge of local community networks and links with local community-focussed companies

### Why should you volunteer with soulscape?

You have the opportunity to join us at a time of exciting growth and help us to shape the future of the charity. We make a lasting difference with our projects. You have a real opportunity to use your skills and develop new ones, expand your knowledge, and make a significant contribution to improving the lives of young people in our area. You will be part of the core team of people pivotal to ensuring the long-term sustainability of the charity.

### How much time is involved?

As much as you want to give but we would expect you would spend 8 to 16 hours per week in this role. The hours are flexible and could be shared by more than one volunteer.

### How to apply

To apply for this role or ask further questions, please contact Melissa Bannister: [melissa.bannister@soulscape.org.uk](mailto:melissa.bannister@soulscape.org.uk)  
Find out more about the charity: [soulscape.org.uk](http://soulscape.org.uk) | [facebook.com/soulscape](https://facebook.com/soulscape) | [@wearesoulscape](https://twitter.com/wearesoulscape)